

Should I Move

BEFORE OR AFTER SELLING MY HOME

Whether a Senior seller should move before or after selling their family home depends on their health, finances, emotional readiness and market conditions.

REASONS TO MOVE BEFORE SELLING

- **Best for Seniors** - who want a smoother, less stressful selling process
- **Easier showings** - Home can be staged and shown without disrupting daily life
- **Less emotional strain** - Avoid the stress of strangers touring the home while you're still living there
- **Faster sale** - Professionally staged, clutter-free homes often sell quicker and for more
- **Focus on one transition at a time** - You're already settled when escrow closes

CONSIDERATIONS

- **May require temporary housing or dual housing costs**
- **May need to secure bridge financing or plan the move before final sale proceeds are available**

REASONS TO MOVE AFTER SELLING

- **Seniors needing sale proceeds to fund the next move or those unsure of timing**
- **Use sale funds to buy or rent your next place**
- **No interim housing needed or managing two homes**
- **Helps maintain a sense of stability during the listing period**
- **Showings can be disruptive**
- **Potential emotional strain of packing/moving under time pressure**
- **You may need to make quick decisions once the home sells. this is especially true with a short escrow.**

CONSIDERATION

- **A built in flexibility with a rent-back agreement—sell the home but remain for a short time (usually 30–60 days) to ease the transition.**

The right move depends on the individual. As Senior Real Estate Specialists, we often help clients create a tailored game plan that balances emotional comfort, timing and financial sense.



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