

# Should I Move

## BEFORE OR AFTER SELLING MY HOME

Whether a Senior seller should move before or after selling their family home depends on their health, finances, emotional readiness and market conditions.

### REASONS TO MOVE BEFORE SELLING

- **Best for Seniors** - who want a smoother, less stressful selling process
- **Easier showings** - Home can be staged and shown without disrupting daily life
- **Less emotional strain** - Avoid the stress of strangers touring the home while you're still living there
- **Faster sale** - Professionally staged, clutter-free homes often sell quicker and for more
- **Focus on one transition at a time** - You're already settled when escrow closes

### CONSIDERATIONS

- **May require temporary housing or dual housing costs**
- **May need to secure bridge financing or plan the move before final sale proceeds are available**

### REASONS TO MOVE AFTER SELLING

- **Best for Seniors** - needing sale proceeds to fund the next move or those unsure of timing
- Use sale funds to buy or rent your next place
- No interim housing needed or managing two homes
- Helps maintain a sense of stability during the listing period
- Showings can be disruptive
- Potential emotional strain of packing/moving under time pressure
- You may need to make quick decisions once the home sells. this is especially true with a short escrow.

### CONSIDERATION

- A built in flexibility with a rent-back agreement—sell the home but remain for a short time (usually 30–60 days) to ease the transition.

The right move depends on the individual. As Senior Real Estate Specialists, we often help clients create a tailored game plan that balances emotional comfort, timing and financial sense.



TOM & NANCY HARVEY  
Seniors Real Estate Specialists® (SRES®)  
Outstanding Life Member Masters Club  
Global Luxury Specialists  
DRE #01894135 & #01864883  
**916.599.3019**  
TheTeamHarvey@gmail.com  
TomandNancyHarvey.com

THE  
TOM & NANCY  
HARVEY TEAM

 **SRES**

  
COLDWELL BANKER  
REALTY