# Senions REAL ESTATE SPECIALISTS SRES®

### MOVING DOESN'T HAVE TO BE SO COMPLICATED

When You Have the Right People By Your Side

As Seniors Real Estate Specialists® (SRES®), certified through the National Association of REALTORS®, we provide compassionate guidance and practical support to help older adults and their families through every step of a real estate transition.

## **WE WILL:**

Create a personalized game plan tailored to your goals, timeline, and needs Connect you with our trusted experts for:

- Decluttering and dispersing belongings
- Estate sale coordination
- Home preparation and staging
- · Packing, moving, and new home setup

## Oversee the real estate process from start to finish, including:

- Market analysis and pricing strategies
- Strategic marketing to attract qualified buyers and agents
- Negotiating top dollar with favorable terms
- Managing the transaction and property throughout the sale
- Navigating trust or probate sales
- Coordinating with family members—local or long-distance

## Refer you to a trusted network of professionals, including:

- Elder law attorneys and estate planning advisors
- · Accountants and tax consultants
- Insurance providers
- Mortgage, reverse mortgage, and banking professionals
- VA benefits consultants
- Protect your privacy and legal rights every step of the way
- Communicate and follow up consistently with all involved parties

With the right team by your side, even a major life transition can feel manageable—and even empowering.



#### TOM & NANCY HARVEY

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